

Enrollment No:-\_\_\_\_\_

Exam Seat No:-\_\_\_\_\_

## C.U.SHAH UNIVERSITY

### Summer-2015

Subject Code: 5MC01SMA1    Subject Name: Strategic Management

Course Name: M.Com.(English/Gujarati)

Date: 6/5/2015

Semester:I

Marks: 70

Time:10:30 TO 01:30

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**Instructions:**

- 1) Attempt all Questions of both sections in same answer book/Supplementary.
  - 2) Use of Programmable calculator & any other electronic instrument prohibited.
  - 3) Instructions written on main answer book are strictly to be obeyed.
  - 4) Draw neat diagrams & figures (if necessary) at right places.
  - 5) Assume suitable & perfect data if needed.
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### SECTION-I

Q-1	(A) Explain the term Vision	1
	(B) Define the term AAR	2
	(C) Define the term Strategic Leader	2
	(D) What is competitive advantage	2
Q-2	(A) Why is it important for a firm to study and understand the external environment?	5
	(B) Write a short note on ethnic mix	4
	(C) What is outsourcing? Why do firm outsource?	5
	OR	
Q-2	(A) What are the factors affecting to the economic segment?	5
	(B) What is strategic group? Discuss the procedure for Constructing a Strategic group MAP?	5
	(C) What are vision and mission? What is there value for the strategic management process?	4
Q-3	(A) According to the I/O model what should a firm do to earn AAR?	5
	(B) What are stakeholders? How do the three primary stakeholder's groups influence the organisation?	4
	(C) Briefly discuss the 7-S Model?	5
	OR	
Q-3	(A) What does resource based model suggests a firm that it should do to earn AAR?	5
	(B) What is the difference between tangible and intangible resources?	4
	(C) Discuss the components of competitor Analysis in detail.	5



## SECTION-II

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|-----|--|---|
| Q-4 | (A) What is value chain?   | 2 |
|     | (B) What do you mean by structure?   | 2 |
|     | (C) What do you mean by BCG?   | 1 |
|     | (D) What do you mean by substitute products?   | 2 |
| Q-5 | (A) Examine the value creating potential of primary activity of value chain in detail.   | 5 |
|     | (B) Explain BCG Matrix in detail.  | 4 |
|     | (C) What kinds of potentially significant entry barriers may discourage competition?   | 5 |
|     | <b>OR</b>  |   |
| Q-5 | (A) Explain the barriers to strategy implementation in detail  | 5 |
|     | (B) Explain the interrelationship of formulation and implementation with the model of strategy implementation  | 5 |
|     | (C) What does it mean to say that strategy & structure have a reciprocal relationship?   | 4 |
| Q-6 | (A) How do the internal & external managerial level markets affect the managerial succession process?  | 4 |
|     | (B) How do the five forces of competition in an industry affect its profit potential? Explain  | 5 |
|     | (C) How do firms identify internal strengths and weaknesses? Why is it vital that manager have a clear understanding do their firm's strengths and weakness? | 5 |
|     | <b>OR</b>  |   |
| Q-6 | (A) Explain the different types of structure in detail with advantages and disadvantages.  | 5 |
|     | (B) What is a top management team? How does it affect a firms performances & its ability to innovate change?   | 5 |
|     | (C) What is the effect of strategic leadership on determining the firm's strategic direction?  | 4 |



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